



**Zavod Toplivnogo Oborudovaniya  
(Fuel Equipment Plant)**

Phone: +7(351) 223-50-69, Fax: +7(351) 211-53-23

e-mail: [export@chzto.ru](mailto:export@chzto.ru); web-site: [www.chzto.ru](http://www.chzto.ru).

Address: 33, 2<sup>nd</sup> Paveletskayast., Chelyabinsk, Chelyabinsk Region, Russia, 454047

**We kindly invite you to cooperate with our company.**

We produce equipment that is of demand among not only oil sector companies. All our products are duly certified (including ISO, at the moment we are in the process of obtaining an API certificate).

We cordially invite you to become our distributor/dealer on the following conditions:

1. In case we give an exclusive right to sell the equipment of our trade mark only to one dealer/distributor, every month sales targets are established and loading shipments are agreed.
2. In case we give an exclusive right to sell the equipment of our trade mark to several companies, recommended retail prices for Iran's market are established and purchase prices are the same for all dealers. The minimum order is established, about 10000 – 15000\$.
3. Individual shipments of unit order are possible in the case of special order.
4. The equipment is ordered by the dealer/ distributor through the catalogue, the pricelist or the questionnaire.
5. The precise model name and characteristics are officially agreed.
6. The shipment is sent after the full payment.
7. The prices are given on EXW terms. Prices on other terms will depend on the lot quantity.
8. Concerning guarantee, dealer/distributor should have a local service engineer who will solve problems of customer service in Iran and discuss them with our quality assurance department.
9. We produce easily maintained equipment, so customers should service their equipment without assistance according to the instruction manual.
10. Our technical specialists can provide online sales training by highlighting equipment distinct identities.
11. Dealer/distributor should make their own arrangements for equipment sales and prepare advertising aids.

If you have any suggestions, we are open to the consideration and ready to do the presentation.

We kindly ask you to acknowledge receipt of the letter.

Hope to further cooperation.

Best regards,

(signature, stamp)

Svetlana Redkina

Director "Zavod Toplivnogo Oborudovaniya" (Fuel Equipment Plant)





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### You can call to our English speaking managers:

Anna Korotkova +7-(351)-210-11-44	Artem Vasiliev +7-919-123-28-67	Oksana Astafeva +7-919-123-50-69
Fax: +7 (351) 211-53-23		
<b>WhatsApp / Viber / Telegram: +7-919-300-87-19</b>		
<a href="mailto:Export@chzto.ru">Export@chzto.ru</a> <a href="mailto:Manager.eng74@yandex.ru">Manager.eng74@yandex.ru</a>	<a href="mailto:Sales-3@chzto.ru">Sales-3@chzto.ru</a>	<a href="mailto:OR@chzto.ru">OR@chzto.ru</a>

Our workdays: Monday - Friday

Hours: 08:30 a.m. to 5:00 p.m. (GMT +5)

### Buyers of our equipment

- Consumers of fuel and lubricants (Organizations with their own fleet of special machinery or agricultural machinery);
- Oil companies (all process stages), including: construction of oil wells, exploration drilling;
- Organizations of fuel and oils trading, and transportation of fuel, oil, alcohol;
- Petroleum storage depot and fuel depots, mobile fuel depots, soft mobile tanks;
- Storages of fuel strategic reserves;
- Organizations realizing tank cleaning services;
- Airports - fuel-supply complexes;
- Fuel oil farms, boiler rooms;
- Railways;
- Construction companies, road builders;
- Quarries, mining and processing plants, building material producers, logging and timber processing;
- Metallurgical plants;
- Military facilities, Ministry of Emergency Situations facilities;
- Others.

GAZPROMNEFT	ROSNEFT	SAHAENERGO
PETROCHEMICAL TECHNOLOGY (NEFTEKHIMTEKHNologii)	SIBNEFTETRANS	LTD NEFTETANK

### Our equipment is certified

Registered trademark  
"TANKER"



ISO 9001:2015;  
ISO 14001:2015;  
OHSAS 18001:2007



"On safety of machinery and equipment" declaration



Certificate of compliance with industrial safety requirements



Environmental Compliance Certificate

